About Varsity Logistics

Varsity Logistics is the leading provider of native multi-carrier parcel and freight shipping software for the IBM i (AS/400) Power Systems. Beyond core functionality, such as automating and streamlining parcel and LTL shipping across the entire business, Varsity offers additional modules, such as pack verification, vendor compliance (UCC128/ASN), routing, containerization, shipment optimization, load planning, and parcel and freight bill auditing.

These features reduce costs, maximize efficiency, and provide complete control, all within one platform. Seamlessly integrate Varsity's suite of software modules, available individually or part of an overall solution, with your existing IBM i based ERP/WMS systems for order management, customer service, financials, and more. With proven reliability and experience, Varsity is the only holistic shipping solution built for the IBM i. Visit varsitylogistics.com to learn more.

About SMC³

SMC³ is the hub for less-than-truckload technology, data and education. SMC³'s hosted technology solutions support the entire supply chain with industry-leading speed, reliability and performance to help optimize LTL freight transportation. As the single integration point for all carrier rate, transit and service information, SMC³ solutions travel beyond simple connectivity and empower shippers, 3PLs and carriers to collaborate and optimize decision making throughout the entire LTL lifecycle — from rating through the invoicing process. SMC³ has a history of industry excellence and business stability, and an unrivaled reputation as a trusted guardian of data security.

SMC³ RateWare XL®

The implementation of RateWare® XL provides the advantage of a durable rating engine with a library of more than 5,000 data modules. This robust rating simplifies LTL pricing and eliminates the costly tasks of sourcing, programming and maintaining data from multiple carriers.

Use RateWare XL to:

- Manage LTL shipment costing and pricing, including carrier specific discounts, minimum charges, deficit rating and FAK charges, in a streamlined and efficient process.
- Quickly and easily convert and validate data through a simplified process for updating motor carrier tariff information and expiration dates.
- Support rating requirements with various lookup and discounting activities.
- Incorporate CzarLite® base rates in your logistics platform.

SMC³ CarrierConnect XL®

Getting less-than-truckload freight to the right place at the right time requires the most accurate and timely information on the front end. CarrierConnect® XL compiles and continually updates transit times and service detail from more than 300 leading national, super-regional and regional carriers across North America, giving you the confidence to make the best choice for LTL shipments. CarrierConnect XL makes it easy for shippers and logistics service providers to:

- Identify carrier operational capabilities, including points of service, transit times and terminal-to terminal networks.
- Compare the full-service portfolios of LTL carriers.

- Eliminate transit time and delivery date ambiguity with calendar date or number-of-days modeling, as well as carrier-specific holiday calendars.
- Make the most accurate routing decisions using dynamically updated carrier information that reflects real-world operations.

SMC³ CzarLite®

No matter where you ship in the United States, Canada or Mexico, SMC³ CzarLite® base rates provide a flexible decision support tool to assure total pricing visibility and empowerment to make your best LTL purchases. Achieve optimal shipping agreements with a uniform base rate where you can:

- Simplify business processes like negotiations, contracts and profitability strategies.
- Quickly evaluate the impact of carrier rate adjustments and conduct "apples-to-apples" base rate comparisons.

For more information on SMC³ and our hosted technology solutions, please contact your SMC³ sales representative or visit www.smc3.com.

SMC³

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